



ECOMMERCE FULFILMENT - UK

Outsourcing fulfilment is a big decision for any web shop owner. The company you choose to work with will become a vital and integrated part of your web business. DMC have the expertise to deliver a fulfilment solution to meet the needs of your business and your customers.

A strategy to outsource

In every web shop success story there will have been a point in time when the case for in-house versus outsourced fulfilment was strongly debated. Are we an internet retailer or a warehouse & distribution specialist? The cost savings and benefits of outsourcing look compelling as a part of any web shop growth strategy.

Benefits of outsourcing?

- ▶ Frees you to focus on developing your web channels
- ▶ Save on cost of warehouse space –no financing, rent or leases
- ▶ Save on cost of staff – pay only for what you need
- ▶ Maximise expansion opportunities - Instant space
- ▶ Save on shipping cost - benefit from consolidated rates
- ▶ Fast access to data – reports e-mailed daily/weekly
- ▶ Improved inventory management - centralised goods in

Why choose DMC?

DMC have over 12 years warehousing and distribution experience with a focus on e-commerce fulfilment. We understand the importance of dovetailing our fulfilment process with your website to provide the right online shopping experience for your customers.

What DMC can offer

- ▶ Expertise across B2B/B2C
- ▶ Financially strong
- ▶ IT – knowledge of platforms & applications
- ▶ Secure purpose built facilities
- ▶ Quality systems & processes

Our experience

Our experience covers a broad range of sectors including – healthcare – fashion – baby products – pharmaceuticals – Children’s toys – health & fitness. This list is constantly growing working with clients to develop their multi-channel e-commerce sales channels.

Software and IT infrastructure

Our core operating software is ‘Mail Order Manager’ from Dydacomp Inc which is a world leader in inventory and order processing with over 10,000 users globally. We can provide a fully integrated solution linking with a clients websites, CRM systems and master inventory.

Resources

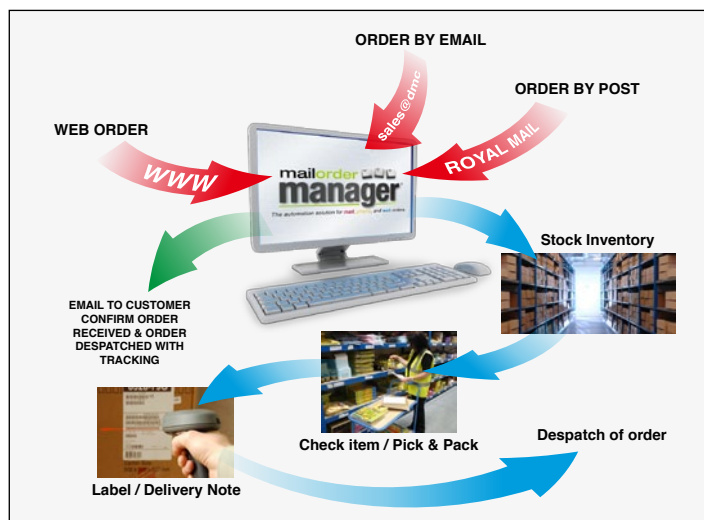
DMC operates from a private site located in central UK 20 miles south of Manchester. Our facilities include a warehouse with over 2000 bulk stock pallet locations and a dedicated e-commerce pick/pack environment in total over 30,000 sq ft of space

Quality systems & processes

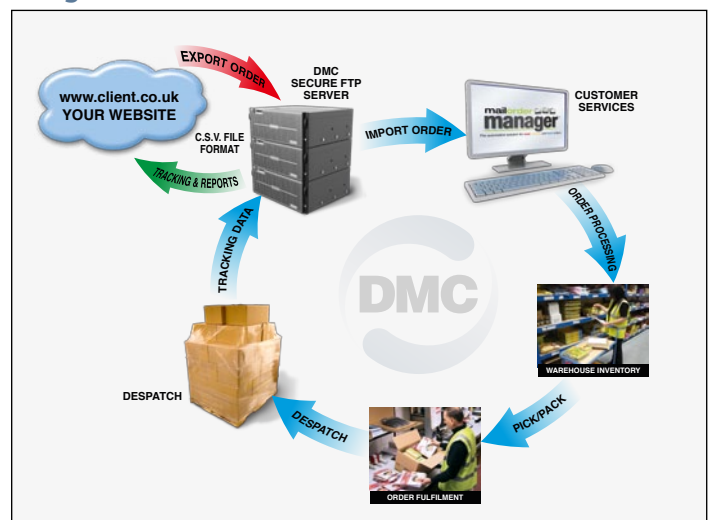
The importance of workflow processes, quality and performance is an integral part of the day to day business operation at DMC. We place the highest priority on meeting the service levels we have agreed and defined with our clients.

For further information on DMC fulfilment services contact brian.taylor@dmcdist.co.uk

How we work



Integrated Solutions



The DMC management team



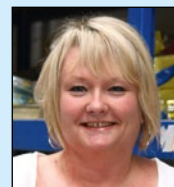
Gary McIlvenny
Managing Director
garymc@dmcdist.co.uk



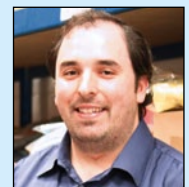
Brian Taylor
Business Development Director
brian.taylor@dmcdist.co.uk



Howard Cooper
Warehouse Manager
howard.cooper@dmcdist.co.uk



Sarah Chatterton
Customer Services Manager
sarah.chatterton@dmcdist.co.uk



Ash Jackson
IT Manager – customer integration
ash.jackson@dmcdist.co.uk